# MARKETING MANUAL

# 29/8-1/9/2023

CPM

International Fashion Trade Show Moscow

## cpm-moscow.ru



18+





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## EXHIBITOR'S PASS

Stand No.

Please complete and return to:	Company name	
Organizer:	Address	
EXPO FUSION LLC		
Timura Frunze st., 3, bld. 1		
119021 Moscow,		
Russia	Contact	
CONTACT:		
Vitaly Samotaev	Phone	
T +7 (495) 955 91 99 #660		
E-Mail: SamotaevV@expo-fusion.ru	E-Mail	

#### **EXHIBITOR'S PASS**

Please order your exhibitor passes in your Personal Account on the website of the CPM exhibition <u>https://cpm-digital.ru/</u> for the exhibitor's employees participating in the exhibition.

Log in and passes will be sent to responsible person from your company from cpm@expodat.com

If you didn't receive login and pass, please contact Vitaly Samotaev samotaevv@expo-fusion.ru

General conditions:

You will need to register all personnel from your company and associated companies who will be manning the exhibition stand. The number of free passes is due to your booked square meters and the issued ones are based on the names you provided. Three passes up to 20 m<sup>2</sup>, one further pass for any additional 10 m<sup>2</sup>.

Stand area	Up to 20 m <sup>2</sup>	21 to 30 m <sup>2</sup>	31 to 40 m <sup>2</sup>	41 to 50 m <sup>2</sup>	51 to 60 m <sup>2</sup>
Number of passes	3	4	5	6	7

The price for one extra exhibitor pass is EUR 35.00. Payment must be done in advance. The extra passes ordered directly at the fairground starting from 1<sup>st</sup> construction day will cost 30% extra and can be paid by bank transfer or by credit card payment system MIR. A payment by cash is not possible

#### **INFORMATION ABOUT EXHIBITOR PASSES**

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru



## EXTRA EXHIBITOR'S PASS

Stand No.

Please complete and return to:	Company name	
Organizer:	Address	
EXPO FUSION LLC		
Timura Frunze st., 3, bld. 1		
119021 Moscow, Russia		
Nussia	Contact	
CONTACT:		
Vitaly Samotaev	Phone	
T +7 (495) 955 91 99 #660		
E-Mail: SamotaevV@expo-fusion.ru	E-Mail	

#### **EXTRA EXHIBITOR'S PASS**

## It is absolutely necessary that you place your order in advance, as the Organizer cannot guarantee the printing of the passes on location.

Please register all personnel from your company and associated companies who will be manning the exhibition stand. The number of passes issued will be based on the names provided. Three passes up to 20  $m^2$ , one further pass for any additional 10  $m^2$ .

Please consider that we will charge additional passes, that were ordered with the form and which are not free of charge.

The price for one extra exhibitor pass is EUR 35,00. Payment must be done in advance. The price for one extra exhibitor pass ordered up from the 1st construction day is EUR 35,00 + 30% The extra passes ordered directly at the fairground starting from 1<sup>st</sup> construction day will cost 30% extra and can be paid by bank transfer or by credit card payment system MIR. A payment by cash is not possible

Company name	Stand No.	Quantity	Price for 1 extra pass	Price for 1 extra pass up from first construction day
			35 EUR	45,50 EUR
		Total		

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## ADVERTISING MEDIA DOWNLOAD

#### POINT OUT YOUR PARTICIPATION BY USING OUR ADVERTISING MEDIA!

Beautify your Desktop with our wallpaper or turn you daily correspondence into an eye catcher with our logo. You can also integrate our digital sticker in your email signature, invoices, letters etc.

#### LOGO

By using the CPM logo on your advertising media you point out your participation!



#### **DIGITAL STICKER**

Turn your daily correspondence into an eyecatcher! Integrate the digital sticker in your email signature, invoices, letters etc.







► DOWNLOAD ALL FILES HERE



## LEADERBOARD BANNER ON CPM WEBSITE

Stand No.

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST
--

Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC	Address	
ul. Timura Frunze, h. 3, b. 1 119021 Moscow,		
Russia CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### LEADERBOARD BANNER ON CPM WEBSITE www.cpm-moscow.ru

The banner is displayed on the start page, the exhibitors and visitors pages as well. Size: 1140 x 120px

EUR 960,00 / one month EUR 1.440,00 / from 01.08.2023 to 01.09.2023

200	The second second second		18+
СРМ	29/8-1/9/2023	International Fashion Trade Show Moscow cpm-moscow.ru	ð.

Format:	JPG / PNG / GIF
Size:	1140 px x 120 px
Weight:	max. 40 KB

#### **Further restrictions:**

- 20 px inner distance
- max. 3 keyframes, if GIF animation
- colored border (min. 1 px)

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН cpm@expo-fusion.ru

Company stamp and legally binding signature



## MEDIUM-SIZED BANNER ON CPM WEBSITE

REPLY BY FAX OR BY E-MAIL   DE	FAX OR BY E-MAIL   DEADLINE: UPON REQUEST       Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail —	

#### MEDIUM-SIZED BANNER ON CPM WEBSITE www.cpm-moscow.ru

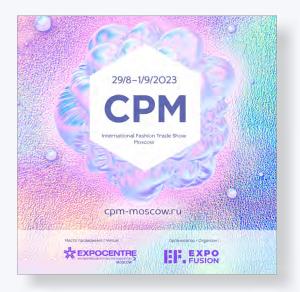
The banner is displayed on the start page, the exhibitors and visitors pages as well. Size: 360 x 360 px

EUR 600,00 / one month EUR 960,00 / from 01.08.2023 to 01.09.2023

Format:	JPG / PNG / GIF
Size:	360 px x 360 px
Weight:	max. 40 KB

#### **Further restrictions:**

- 25 px inner distance
- max. 3 keyframes, if GIF animation
- colored border (min. 1 px)



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН cpm@expo-fusion.ru

Company stamp and legally binding signature



## ADVERTISEMENT BANNER CPM NEWSLETTER

REPLY BY FAX OR BY E-MAIL   DE	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1	Address	
119021 Moscow, Russia	Contact	
CONTACT: Elena Oberemova	Phone	
+7 (495) 955 91 99 # 502 E-Mail: OberemovaE@expo-fusion.ru	F-Mail	

#### **BANNER IN CPM BRAND NEWSLETTER**

(more than 45,000 e-mail addresses of exhibition visitors)

Depending on the topic you are interested in, we can place your banner in one or more email newsletters.

#### I hereby confirm the order of the banner in CPM branded mailings. The price of placing a banner, including placing a link to your site:

size 600 px x 110 px

1 banner, size 600 px x 110 pixel EUR 300,00

2 banners, size 600 px x 110 pixel EUR 500,00

3 banners, size 600 px x 110 pixel EUR 700,00

#### Newsletter schedule and topics available upon request

(please select the items you are interested in)

- Clothing
- Accessories
- Premium
- Russian brands
- International brands
- Underwear and home clothes
- Newsletters

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## **E-MAILINGS**

Stand No.

Please complete and return to:	Company name	
Organizer:	Address	
EXPO FUSION LLC Timura Frunze st., 3, bld. 1		
119021 Moscow,		
Russia	Contact	
CONTACT:		
Vitaly Samotaev	Phone	
T +7 (495) 955 91 99 #660		
E-Mail: SamotaevV@expo-fusion.ru	E-Mail	

#### **E-MAILINGS**

Organizers CPM have an extensive potential data base of more than 45.000 addresses. These addresses from our database cannot be given directly to address users due to data protection laws. We would be glad to organize a mailing before or after the CPM for your company. Our service is the dispatch of your advertisement by e-mail. A precise selection is necessary for an e-mailing. Please note, that your mailing has to be done the latest 4 weeks before the beginning of an upcoming CPM trade fair. Thank you for your understanding that we cannot accept mailing applications received after this date. The mailing can be done the soonest 5 days after all required information has been received. Please send us a fully prepared Newsletter as html. Lease price is 50 cent per address and EUR 200,00 handling fee.

We want to do an e-mailing: To optimize the quality of the mailing you can define the audience you wish to target:

Area of responsibility		Price range		Orde	er interest		
Owner		Low			Coats / Jackets / Raincoats	s 🗆	Home shoes / Home Accessories
CEO/COO Branch manager		Medium		_	Suits / Dresses Blouses / Shirts		Hosiery products
<ul><li>Divisional manager/Purcha</li><li>Sales Personal</li></ul>	sing Manager	Exclusive			Skirts / Trousers		Erotic underwear / Costumes
Professional buyer		Language o	f mailings		Evening Dresses / Cocktail Dresses / Wedding fashion	- 🗆	Fitness / Yoga Clothing
Designer     Student     Other		Russian	English		Knitwear / T-Shirts / Sweaters		Clothing for sports and outdoor activities
					Leather and fur clothing		Sports accessories
Type of Business		Your prefer and their ci	red countries		Gloves / Bags / Belts		Fashion for pregnant women
Store Chain					Scarves / Shawls / Ties		Fabrics / materials /
Department Store					Hats	_	accessories
Shopping mall Mail order company					Costume jewelry / Jewelry		Equipment / Store Desigr
Purchasing association					Shoes		Technologies / Business Automation
Commercial agent / Pre-su	ıpplier				Other accessories		Logistics / Consulting
Manufacturer / Designer					Casual Clothing / Denim		services
					Fashion / Youth Fashion		Franchising
					Home Clothing		Fashion education
	Number of a serv		Price in EUR		Total in EUR		
Number of addresses		unit	0,50 per address				

200,00

#### All prices include Russian VAT



Base processing

EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature

200,00

1



## LOGO PLACEMENT BANNERS

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.
Please complete and return to:	Company name	
Organizer: EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow, Russia CONTACT: Elena Oberemova +7 (495) 955 91 99 # 502 E-Mail: OberemovaE@expo-fusion.ru	Phone	

#### LOGO PLACEMENT HALL PLAN BANNERS

Organizers CPM offer you the possibility to place your logo and stand number on our banners which show the plan of the fairground (see below). These are placed on several different positions on the fairground, e.g. close to the entrances of the halls.

#### Exclusive service for just a few exhibitors!

#### The price for placing your logo is:

 $\Box$  Logo placement EUR 600,00





#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## OUTDOOR ADVERTISING

REPLY BY FAX OR BY E-MAIL   DEADLINE	2 Stand No.	
Please complete and return to:	Company	
<b>Organizer:</b> EXPO FUSION LLC Timura Frunze st., 3, bld. 1, fl. 1, r. 9 119021 Moscow,	Address	
Russia CONTACT:	Contact ——	
<b>Mikhail Shatov</b> T +7 495 955 91 99 #634; F +7 499 246 92 77	Phone	
E-Mail: ShatovM@expo-fusion.ru	E-Mail	

#### **OUTDOOR ADVERTISING**

There are different opportunities to make outdoor advertising on the fairground. If you are interested you'll get more information and a special offer.

We are interested in outdoor advertising on the Expocentre fairground. Please contact:

Name -Phone -E-mail \_

Service	Price (EUR/sq.m)	Area (sq.m)	Total (EUR)
Billboard (production, installation, placement)	210,00		



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН срт@expo-fusion.ru

Company stamp and legally binding signature



## ADVERTISING IN THE CPM EXHIBITION GUIDE

SEND AN APPLICATION BY E-MAIL	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail —	

#### ADVERTISING IN THE CPM EXHIBITION GUIDE

The CPM Exhibition Guide is a printed brochure that contains information about all exhibitors, a schedule of events and a plan of the exhibition complex. It is also the perfect place to advertise your company. The advertising module in the guidebook will attract the attention of visitors who will search for the information they need about the exhibition.

Advertising in the CPM exhibition guide will help increase your company's visibility and attract new customers. In addition, this is a great opportunity to convey your unique advantages and offers to a wide audience.

Distribution: in registration areas

#### Guide format: A5 (148 x 210 mm)

#### Size and cost of advertising modules:

Format	Size	Price
Band 1/1	148 x 210 mm	EUR 535,00
2 <sup>nd</sup> and 3 <sup>rd</sup> cover pages	148 x 210 mm	EUR 1.350,00

Ad module file requirements:

- Layout size 148 x 210mm + 5 mm bleed on all sides
- File format TIF, AI, PDF
- CMYK color model
- Bitmap resolution 300 dpi
- Fonts must be converted to curves
- Indentation of significant elements from the cutting edge of the layout is at least 5 mm

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature

## PLACING THE LOGO ON THE PLAN IN THE EXHIBITION GUIDE

SEND AN APPLICATION BY E-MAIL	DEADLINE AUGUST 5, 2023	3 Stand No.
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502 E. Mail: OberemovaE@evree fusion ru		
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### PLACING THE LOGO ON THE PLAN IN THE EXHIBITION GUIDE

- Help your regular customers quickly find you among many other exhibitors.

- Attract the attention of new customers to your company.

Placing your logo on the pavilion plan will give your company an advantage over other exhibitors. Seize the opportunity to draw attention to your company at the CPM show, place your logo on the pavilion plan in the printed guide and let visitors easily find you and learn about your company.

Price for placing your logo:

EUR 240,00



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## ADVERTISING ON E-TICKET

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia		
CONTACT:		
Vitaly Samotaev T +7 (495) 955 91 99 #660 E-Mail: SamotaevV@expo-fusion.ru		

#### PLACEMENT OF YOUR LOGO AND STAND NUMBER ON THE E-TICKET OF THE EXHIBITION.

Your logo will be placed on the back of each visitor e-ticket

EUR 1.500,00



E-ticket example

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН срт@expo-fusion.ru

Company stamp and legally binding signature

## PLACEMENT OF THE LOGO ON THE VISITORS LANYARDS\*

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION RUS LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia		
CONTACT:	Contact	
Nikolay Yarzew T +7 (495) 955 91 99 #614	Phone	
E-Mail: YarzewN@expo-fusion.ru	E-Mail	

#### PLACEMENT OF THE LOGO ON THE VISITORS LANYARDS\*

Your logo will be placed on a ribbon for each type of passes (for visitors, exhibitors, press and VIP).

\* This option is limited to individual deadline and exclusive for only one exhibitor

EUR 9.600,00

29/8-1/9/2023



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН срт@expo-fusion.ru

Company stamp and legally binding signature



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## PROMO MATERIALS IN CPM BRANDED BAG

#### **REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST**

Stand No.	

Please complete and return to:	Company name	
Organizer:	Address	
EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1		
119021 Moscow,		
Russia	Contact	
CONTACT:		
	Phone	
+7 (495) 955 91 99 # 502		
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### **PROMO MATERIALS IN CPM BRANDED BAG\***

We give you a unique opportunity to put your printed promotional products (flyer/booklet) in a CPM branded bag, which visitors receive directly at the exhibition.

We would like to order a service for placing our advertising materials in branded CPM bags.

You must deliver your advertising material (13,000 pieces) 4 days before the start of the exhibition.

The delivery address is discussed additionally (Expocentre Fairgrounds or the office of Expo Fusion LLC)

The organizer is not responsible for materials that were lost in the mail or were delivered late.

We would like to draw your attention to the fact that it is strictly forbidden

to distribute promotional materials outside your booth!

\* This option is limited by an individual deadline

EUR 1.780,00





#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature

## EXHIBITION TREND GALLERY

Stand No.

Please complete and return to:	Company name	
Organizer:	Address	
EXPO FUSION RUS LLC		
ul. Timura Frunze, h. 3, b. 1		
119021 Moscow,		
Russia	Contact	
CONTACT:		
Karina Gornak	Phone	
T +7 (495) 955 91 99 #616		
E-Mail: GornakK@expo-fusion.ru	E-Mail	

Fashion Consulting Group, a leading consulting agency in the Russian fashion industry, together with the international trend bureau FashionSnoops.com will present the most current fashion trends denominations in a unique trend gallery format within the framework of the exhibition. The selection of participants is carried out by Fashion experts Consulting Group in line with the presented trends.

Billing and payment is made upon confirmation participation from both the participant and the organization congestion.

Interested in participating in:

Trend gallery at CPM exhibition (at least 3 products), participation in a printed brochure and online trend gallery on the exhibition website

EUR 800,00

in printed brochure and online trend gallery on the exhibition website

EUR 480,00



Excursion to the clothing trend gallery within the framework of the CPM exhibition

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## ADVERTISING ON CPM VKONTAKTE AND TELEGRAM

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### ADVERTISING ON SOCIAL NETWORKS OF THE CPM EXHIBITION



We offer a block of placements:

• 3 advertising posts on VKontakte RU/ENG

• 3 advertising posts in Telegram RU/ENG

Photo and text in two languages (RU/ENG) for posts provided by the customer



EUR 600,00

\* This option is limited to individual deadline

All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН срт@expo-fusion.ru

Company stamp and legally binding signature



## CPM & DREAMS LOUNGE SPONSORSHIP

REPLY BY FAX OR BY E-MAIL   DEADLIN	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail ————	

CPM Lounge is a private club for VIP buyers, invited star guests and sponsors, where visitors can both negotiate and relax in a pleasant atmosphere. Within the framework of the exhibition, together with RAFI and the Union of Russian Buyers, the CPM team is actively working to attract VIP buyers. The package includes the following options:

#### The package includes the following options:

- 1. Granting the status of the CPM Lounge sponsor with further placement of your logo on the following electronic and printed media:
  - · On the exhibition website in the sponsors section https://clck.ru/Fd5an
  - · On electronic invitations CPM Lounge
  - · On posters A0 CPM Thank you and CPM Lounge thank you
  - $\cdot$  On the reverse side of the CPM Lounge entrance badge
  - $\cdot$  On the menu in CPM Lounge
- 2. Possibility of laying out 100 copies of booklets in bags for buyers and guest stars;
- 3. Possibility of putting 100 copies of souvenirs into bags for buyers and guest stars;
- 4. The possibility of installing a roll-up 85 x 202 cm throughout the entire operation of the CPM Lounge from August 29 to September 1, 2023;
- 5. The possibility of laying out the company's POS materials on the tables in the CPM Lounge (the number and type of products are discussed in advance)
- 6. Provision of 2 name badges to company employees;
- 7. Placing a post about the company in the official social networks of the exhibition (VKontakte and Telegram) in Russian and English. (The release date of the post is discussed in advance.)

100 copies of advertising or souvenir products. Offer is limited

EUR 1.500,00



 Please note that due to security measures to prevent the spread of coronavirus infection, the appearance of the Gold Club may differ from the example in the photo

#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## YOUR PRODUCTS OR PRESENTS FOR VIP GUESTS / CELEBRITIES\*

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### **PRESENTS FOR VIP GUESTS / CELEBRITIES**

At the invitation of the organizers, about 30 to 40 celebrities regularly visit the CPM and receive advertising gifts, which are presented promotionally effective. You provide us with your products (on site or in advance per parcel). In addition, all VIPs will be photographed in front of the CPM photo wall (3 m x 2.5 m) with the logos of all sponsors during the show days. These pictures will be made available to the journalists. Your logo will also be placed on this photo-wall.

(30 pieces / per sponsor) Maximum 10 companies

EUR 1.300,00

The amount and type of provided gifts is discussed individually. This means providing products of at least.



Yana Krainova, actress



Anastasia Denisova, actress



Julia Beretta, singer

All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## OFFER FASHION CONSULTING GROUP

Stand No.

REPLI DI FAX OR DI E-IVIAIL   DEADLINE: UPON REQUEST			
[k	Fashion Consulting Group	Company name	
125009 M	-	Address	
	zdnikovski 4 nionconsulting.ru		
		Contact	
CONTAC Ekaterina		Phone	
	5 629 69 85; Mob +7 915 071 23 92 tya.egorova@fashionconsulting.ru	E-Mail	

Fashion Consulting Group is a leading consulting agency in Russia that provides services for the development, support and reorganization of the fashion business, conducts fashion market research and organizes education for fashion professionals.

On <u>http://fcg.online</u>, we have collected online courses, webinars, checklists and presentations on the hottest industry topics:

- Online visual merchandising;
- Assortment strategies;
- Social media promotion;
- E-commerce;
- Client Service.

For CPM exhibitors we made a 15% discount on all online courses and webinars using the promo code: CPM2023.

Fashion is a business, study it with FCG.ONLINE!

This service is provided by Fashion Consulting Group on its own responsibility.

## SERVICE FOR ORGANIZING REMOTE WORK AT THE CPM EXHIBITION FOR EXHIBITORS

Stand No.

REPLI DI FAA OR DI E-MAIL   DEADLINE: OPON REQUEST		
profashion Consulting	Companyname	
profashion-consulting.com	Address	
CONTACT:	Contact	
<b>Yuri Gushchin</b> T +7 495 128 30 20; Mob +7 926 520 80 57	Phone	
E-Mail: expo@profashion.ru	E-Mail	

PROfashion Consulting provides a service for organizing remote work at the CPM exhibition for exhibitors. SERVICE INCLUDES:

- 2 stand assistants with knowledge of the language (per 10 sq.m., larger footage is discussed additionally);
- Curator of the work of stand attendants;
- Preliminary training of stand attendants with the invitation of an experienced procurement and work specialist at fashion exhibitions in the B2B segment (1 day);
- Writing instructions and training a stand assistant on the range and price policy of the brand;
- Organization of acquaintance of stand attendants with the company, discussion of details and work scheme through ZOOM;
- Organization of reception of product samples and promotional materials, arrival at the stand (delivery is not included in the price);
- Liability in the amount of EUR 3.000,00 during the acceptance and dispatch of samples;
- Organization and supervision of the work of stand attendants during the exhibition;
- Organization of online communication by providing a laptop and Internet access
- during the whole time (check-in, exhibition work, check-out);
- Organization of departure from the exhibition and sending samples of products and promotional materials of the company (delivery is not included in the price);
- Report on the work carried out at the exhibition with recommendations from a specialist and a curator.



Additional stand assistant: EUR 700,00

This service is provided by PROfashion Consulting on its own responsibility.

All prices include Russian VAT

## MUSIC, VIDEO, FASHION SHOWS, EVENTS AT EXHIBITION STANDS

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION RUS LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Karina Gornak	Phone	
T +7 (495) 955 91 99 #616 E-Mail: GornakK@expo-fusion.ru	E-Mail	

#### **MUSIC / VIDEO**

The playing of music or videos at the stand require the prior consent of the organizer. The exhibitor must observe the relevant regulations.

To ensure that noise levels stay within acceptable limits both for neighbouring stands and the exhibition hall in general, the reproduction of music and/or videos is subject to permission.

Recommendation:

The volume of the music at the stand depends on the stand design and, in particular, on the type and mounting of loudspeakers, i.e. if you use several small loudspeakers and install them in a downward direction the volume will be sufficiently high and uniformly spread across your entire stand.

If music is reproduced without a permit from the fair management, the power supply to the stand will be disconnected. This also applies in the event of problems with excessive volume. We pledge your understanding on behalf of all parties involved in the fair.

Music reproduction	with fashion show	event
	times	times ———
Uideo	without fashion show	event
	times	times

#### **FASHION SHOWS / EVENTS**

Fashion shows and events during the opening hours are principally forbidden without a permit from the fair management. Please ask for a separate offer.

The installation will be carried out by:

exhibitor's own staff
name
a contracted third party
make/series

 <b>спо</b> южн

EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature

# PRESS AND PUBLIC RELATIONS

REPLY BY FAX OR BY E-MAIL   DE	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

#### PRESS AND PUBLIC RELATIONS

In the CPM press center, representatives of Russian and foreign media are invited to:

- · Releases and photo materials covering all aspects of CPM Collection Première Moscow
- · Information about other exhibitions
- · Promotional brochures of the exhibitors
- $\cdot$  Brochures of sponsors and partners of the exhibition

We are interested in obtaining space for brochures in the Press Centre, Pavilion 8, Gallery, Lower Level

🔄 Yes



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature



## VISITORS SERVICE APPLICATION

Stand No.

#### **REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST**

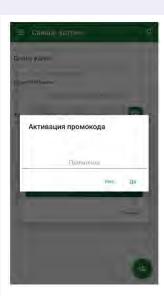
expodat	Company name Address	
CONTACT:	Contact	
<b>Elena Konovalova</b> T +7 909 685 06 31	Phone	Fax
E-Mail: ek@expodat.com	E-Mail	

#### SERVICE APPLICATION

#### **REGISTRATION OF MEETINGS AT THE EVENT**

#### LeadER EXPO mobile application:

- Contactless visitors registration
- · Fast target identification and contact segmentation
- · Processing and analysis of meeting results
- · Analytics based on the results of the personal work of managers
- · Analytics according to the results of participation



Add a meeting and choose a method of data collection



or read the barcode on the badge / invitation



Registration data of the visitor immediately on the screen

EXPODATA provides this service and is fully responsible for it.



## ADVERTISING ON LED PANELS OF THE EXPOCENTRE

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.	
Please complete and return to:	Company name		
Organizer: EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address		
Russia CONTACT:	Contact		
Elena Oberemova +7 (495) 955 91 99 # 502	Phone		
E-Mail: OberemovaE@expo-fusion.ru	F-Mail		

#### ADVERTISING ON LED PANELS OF THE EXPOCENTRE



Video advertising on the LED facade advertising structure 20 x 8 m of pavilion 7 (media facade «Western»)

- 15 sec EUR 500,00
- 30 sec EUR 870,00
- 60 sec EUR 1.600,00

The production of a promotional video is not included in the price



Video advertising on the LED screen 4 x 2 m pavilion 7 (hall 7)

- 15 sec EUR 400,00
- \_\_\_\_ 30 sec EUR 665,00
- 60 sec EUR 1.155,00

The production of a promotional video is not included in the price



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru Video advertising on a LED screen 7.7 x 4.6 m, pavilion 2 (hall 1)

- 15 sec EUR 580,00
- 30 sec EUR 1010,00
- 60 sec EUR 1.600,00

The production of a promotional video is not included in the price

► Technical requirements for video files

Company stamp and legally binding signature



## ADVERTISING AND INFORMATION MATERIALS ON THE SCREENS OF PAYMENT TERMINALS

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.	
Please complete and return to:	Company name		
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address		
Russia CONTACT:	Contact		
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone		
E-Mail: OberemovaE@expo-fusion.ru	E-Mail —		

#### DEMONSTRATION OF ADVERTISING AND INFORMATION MATERIALS **ON THE SCREENS OF PAYMENT TERMINALS**

10 sec – EUR 220,00 The production of a promotional video is not included in the price.



#### Technical requirements for video files

All prices include Russian VAT



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Company stamp and legally binding signature



## ADVERTISING ON LED PYLONS AT THE EXPOCENTRE

REPLY BY FAX OR BY E-MAIL   DE	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail ———	

#### ADVERTISING ON LED PYLONS AT THE EXPOCENTRE

Video advertising on the LED pylons of Pavilion No.8 during the exhibition running period from 8.00 to 18.00 (excluding the mounting/dismantling periods).

Left pylon

Right pylon

15 sec - EUR 175,00\*

30 sec - EUR 280,00\*

60 sec - EUR 690,00\*

The production of a promotional video is not included in the price.

\* - Price for one pylon



Technical requirements for video files

#### All prices include Russian VAT



EXPO FUSION LLC Ul. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; ФЬЮЖН cpm@expo-fusion.ru

Company stamp and legally binding signature



Please complete and return to:

Organizer: EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1

Russia CONTACT: Elena Oberemova +7 (495) 955 91 99 # 502

119021 Moscow,

## VIDEO ADVERTISING ON PLASMA PANELS

E-Mail -

#### REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST

UPON REQUEST	Stand No.
Company name	
Address	
Contact	
Phone	

E-Mail: OberemovaE@expo-fusion.ru

#### VIDEO ADVERTISING ON PLASMA PANELS

Plasma panels are located in all exhibition halls - in places accessible to the largest number of exhibition visitors.

Possible number of impressions at each point per day – 50, 100, 150, 200.

Group of Pavilion No. 7, Hall 7 (Registration Zone of West Entrance): 4 synchronized plasms panels during the exhibition running period from 8:00 to 18:00 (excluding the mounting/dismantling periods).

30 sec - EUR 720,00

60 sec – EUR 1.253,00



7 synchronized plasma panels during the exhibition running period from 8:00 to 18:00 (excluding the mounting/dismantling periods).

15 sec – EUR 461,00

30 sec – EUR 720,00

60 sec - EUR 1.253,00

The production of a promotional video is not included in the price.

#### All prices include Russian VAT



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Company stamp and legally binding signature

Place, date



#### Technical requirements for video files



### **CPM PARTNER HOTELS**

We are glad to inform you, that we have several partnerships with hotels in the city center of Moscow.

Special rates are offered to our exhibitors and visitors. To know more about our partner hotels and their rates please click the button below.



► RATES AND INFORMATION HERE



## CPM SELECTED SHOW

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1 119021 Moscow, Russia	Address	
CONTACT:	Contact	
Karina Gornak	Phone	
T +7 495 955 91 99 доб. 616 E-Mail: GornakK@expo-fusion.ru	E-Mail ————	

#### **CATWALK AREA, PAVILION 8 HALL 3**

**Participation in CPM SELECTED SHOW EUR 1.400,00 / for 10 looks** The service includes stylization, work of models, staging of the show, music, lighting, professional video and photography of the show, as well as additional promotion of the participants of the show as part of publications about the exhibition.

CPM SELECTED SHOW will be held once a day according to the show schedule.

I have been warned and give my consent to the use of decorative cosmetics for the face and body of models by the stylists of the fashion shows.

#### **ATTENTION!**

To prepare the fashion show, we need photos or sketches of your outfits by August 04, 2023. We will also need a 300 dpi brand logo in .png or .jpeg format by August 04, 2023. Please send it separately to e-mail: GornakK@expo-fusion.ru





#### All prices include Russian VAT



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Company stamp and legally binding signature

## YOUR PERSONAL CATWALK

REPLY BY FAX OR BY E-MAIL   DEADLINE: 04 AUGUST 2023			Stand No.	
Please complete and return	n to:	Company name		
<b>Organizer:</b> EXPO FUSION LLC ul. Timura Frunze, h. 3, b. 1		Address		
119021 Moscow, Russia		Contact		
CONTACT: Andrey Yakobi	Karina Gornak	Phone		
T + 7 903 720 75 40 E-Mail: Ayakobi@gmail.com	T +7 495 955 91 99 доб. 616 E-Mail: GornakK@expo-fusion.ru	E-Mail —		

#### **CATWALK AREA, PAVILION 8 HALL 3**

#### Individual show EUR 2.880,00 / for 30 bows

The service includes stylization, work of models, staging of the show, music, lighting, professional video and photography of the show, as well as additional promotion of the show participants: inviting stars and bloggers, publications in the media, etc.

Providing 50 invitation tickets for 2 persons to each participant of shows for clients and partners.

I have been warned and give my consent to the use of decorative cosmetics for the face and body of models by the stylists of the fashion shows.

#### **ATTENTION!**

To prepare the fashion show, we need photos or sketches of your outfits by August 04, 2023. We will also need a 300 dpi brand logo in .png or .jpeg format by August 04, 2023. Please send it separately to e-mail: GornakK@expo-fusion.ru



#### All prices include Russian VAT



EXPO FUSION LLC UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru

Company stamp and legally binding signature